

Message Text

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PAGE 01 MONTRE 00318 172207Z

15

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 054952

R 172151Z MAR 76
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 7333

UNCLAS MONTREAL 318

1. 122/04/P0065

2. 031675

3. E. PACRADOUNI

4. 122 CANADA

5. A D

6A. WRITE, CALL, CABLE
6B. LUC PAUZE, DIRECTOR OF SCIENTIFIC DEPARTMENT
6C. LABORATOIRES ANGLO-FRENCH
4085 GRIFFITH
ST. LAURENT, MONTREAL, QUEBEC H4T 1A9, CANADA

7. TELEPHONE: (514) 731-3507

8. --

9. 104-111 9A. DIRECT SALE AND DISTRIBUTORSHIP

10. DESCRIPTION

28199XX-0000 BARIUM SUSPENSION FOR X-RAY EXAMINATION (MEDICAL)

LABORATORIES ANGLO-FRENCH, ESTABLISHED 1919, IS A CANADIAN
DISTRIBUTOR OF PHARMACEUTICAL SPECIALTIES AND HOSPITAL MEDICAL
SUPPLIES. ANNUAL SALES VOLUME OVER \$1 MILLION. MARKETING
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PAGE 02 MONTRE 00318 172207Z

TERRITORY, ALL OF CANADA, THROUGH A NETWORK OF WHOLESALERS. SALES

FORCE, 12 PERSONS. MAINTAINS SCIENTIFIC DEPARTMENT TO APPRAISE
PRODUCTS PRIOR TO UNDERTAKING DISTRIBUTION. ACTS AS
COORDINATOR BETWEEN CLINICIANS AND FOREIGN LABORATORIES WHEN
CLINICAL INVESTIGATIONS AND CERTIFICATES-OF-COMPLIANCE ARE
REQUIRED FOR THE MARKETING OF A NEW DRUG IN CANADA. PROVIDES
TECHNICAL TRAINING TO ITS REPRESENTATIVES. LABORATOIRE ANGLO-
FRENCH WANTS TO ACT AS DISTRIBUTOR FOR U.S. SUPPLIERS OF BARIUM
SUSPENSION USED FOR MEDICAL X-RAY EXAMINATION.
HARPER

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Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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